

MOBILEERP V9.0

	1	2	3	4	5
Departments(UserGroup)	Marketing	Engineering	Commercial	Planning	Purchase
Roles - Role 1 / Role 2 / Role 3	Manager / Executive / Partner	Manager	Manager / Executive / Partner	Manager	Manager/Executive/Employee
Posts: Username and Password	MKTGMGR / MKTGEXEC	ENGMGR	COMMGR / COMMEKEX	PLANMGR	PURMGR / PUREKEX / EMP
Activities grouped by basic functions	Sales Organization Setup Territory - Region/State/City Partner - Distributor/Dealer/Stockist Branch - CFA/Subsidiary Salesperson/FieldForce - RBM/ABM/MR (Sales Targets / Incentive Management) Product Mix Setup Product Group FG Item Master Marketing Activities MarketingBudget Creation Campaign Creation <i>Leaflet/CD/GIFT/Advertisement</i> Prospects/Contact Database Creation <i>Mailer/SMSer Campaign</i> Physical Sales Call Execution <i>Phone/Mktg Material Record keeping</i> Website Design & Content Publishing <i>Links to e-Comm, Auction, Contact, Resumepost</i> Leads Entry by Manager Leads Entry via Self service by Executive Leads Entry via Website by Partner <i>Generated via all above campaigns</i> Primary / Secondary Sales Reporting (Primary Manually / Import data from Secondary) Inquiry Processing for Custom Built Product Inquiry/Tender Entry (Build Product/Price) Quote Approve Quotation/Bid Printing Marketing Reports Lost inquiry/jobs with reasons Success Inquiry Territorywise sales performance Partnerwise sales performance Salespersonwise sales performance Campaign Performance Competitor Performance Market Share Analysis	Engineering Masters Setup Item Type Master (FG/SMFG/RM/control/decontrol) Product Group FG/RM/WIP Item Master Drawing Master (Upload of Drawings) Batch Master Process / Operation Master BOM (Bill of Materials) Plants / Subcontractor (Supplier Master) Machines Warehouse Process Item Utility List Machine Breakdown List LineQA Rejection List Raw Material Code Generator GroupCode RMType RMShape RMCondition RMTolerance RMCertification Code Generator FG Code Generator WIP Code Generator Tools Code Generator	Commercial database setup SOType Setup SO Category Setup Transporter master Setup SalesInvoice Type (TransferNote/TaxInvoice/Export) Tax Structure Entry (Statewise-Itemwise-Tax-Base-MRP) Price List Entry (Customer/Item/Batchwise MRP/PTR/PTS) Customer Entry (Sundry Debtors creation) Advances Entry Order Processing Sales Order Entry / Shortclose/Amendment (via Customer/Quote/Retail/Recur/Auction/e-Com) Contract Review (If Quote avail) Credit Check / OA Approve / OA Escalation Print/Email Order Acknowledgement Print Pre-Printed OA Dispatch Advice to Warehouse DA Entry (Batch Entry) DA Printing Commercial Reports Pending OA Pending Order Summary with drilldown Sales Order Register - orderbased/actual Shortclose Sales Orders Amended Sales Orders Pending DA Register Delayed Delivery Reports Customer History Sheet Sales Plan Reports Top10/Last10 customer/products Customerwise Reports OpenOrders / Approved Orders / OA OpenDA / Approved DA / Pint DA FG Receive / FG Issue / Invoice / Packing List Partwise History / Pricelist History	Forecasting(Make to Stock) Demand Plan manual Entry Moving Average Exponential Smoothing Linear Trend Method 1: Production Order Manufacturing Resource Planning A. Run MRP II Server B. Create Work Order[MRP2WO] 1. Do Capacity Planning 2. Do WorkOrder Creation (if RM stock available) 3. Do MR Creation auto from MRP Method 2: Production Order 1. Create WO[SO2WO] 2. Create manual MR (bypassing MRP) Material Requirement Planning MRP I Planning PR Creation AUTO from MRP Planning Reports Weekly timechart for FG Weekly timechart for WIP Weekly timechart for RM Budget Planning Yearly Budgets Monthly Budgets Production Budgets Purchase Budgets Marketing Budgets Overhead Budgets Budget Reports Budgeted Balance Sheet Budgeted P&L Variance Balance Sheet Variance P&L Budgeted Cash Flow MRP III	Purchase database setup Supplier Creation PO Type Creation PO Remarks Creation PO Pay Code PO Inco Terms Indenting Process PR Entry by Stores/Buyer PR Entry by MRP I PR Entry via ROP PR Entry via Kanban PR Entry via SelfService Inquiry Process RFI/RFQ/RFP Entry Supplier/Item Registration Inquiry Entry Send Inquiry/RFQ/RFI/RFP Quote Entry Quote Comparison Procurement Process Supplier/Item Selection PO Entry/Shortclose/Amendment PO Approvals Purchase Order Print/Send Import Document Preparation LC Entry Import document Printing Bill Passing Process Purchase Invoice Entry Transporter Invoice Processing Purchase Invoice Approvals Purchase Reports Pending PO Delayed deliveries Open/Closed PR/PO/RFQ/LC etc. Amended/Shortclose POs Compare Supplier Quotes Supplier Ratings Top10/Last10 Suppliers/Items
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Standards followed	CRM	APICS	COPC	MRP	INCOTERMS
Engineering / Manufacturing	Applicable	Applicable	Applicable	Applicable	Applicable
Pharma/Chemical/Plastics	Applicable	Applicable	Applicable	Applicable	Applicable
Trading / FMCG / Logistics	Applicable	Not Applicable	Applicable	Not Applicable	Applicable
Construction / Projects	Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable



"YOU MUST **BE** THE CHANGE YOU WISH TO SEE IN THE WORLD." - Mahatma Gandhi

To beat recession you will have to change. What needs to change?. You need to focus on improving your product quality, improve productivity from your employees, improve your processes and at end of day deliver to customer in time. All this is only possible if you change your thinking, the way to do marketing, purchasing or QC via such a powerful ERP tool as mentioned on this paper.

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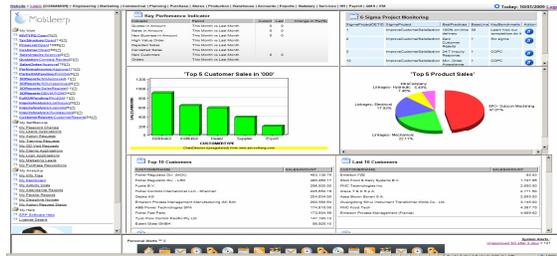
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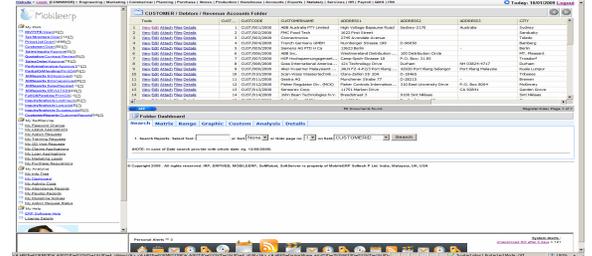
Departments(UserGroup)	Stores / IQC	Production	Warehouse	Accounts	Exports	Statutory
Roles - Role 1 / Role 2 / Role 3	Manager / Executive	Manager / Executive	Manager / Executive	Manager / Executive	Manager	Manager
Posts: Username and Password	STORMGR / STOREXEC	PRODMGR / PRODEXEC	WARMGR / WAREXEC	ACCMGR / ACCEXEC	EXPMGR	STATMGR
Activities grouped by basic functions	Stores/Bin Creation <u>Stores Inward Process</u> DO Entry against PO DO Entry via Weighbridge Inward DO Entry via barcode <u>Incoming Quality Control</u> IQC Reject reason Masters IQC Entry against DO Samples IQC as per attached QC Sheet Entry of outside Lab reports IQC Approval <u>Inwards Stock Posting</u> Stock Card Posting GRN Printing <u>Rejection Note Printing</u> <u>Stores Outward Process</u> Material Req from MRP II Manual MR Entry MR Entry via Self Service Material Issue Entry Material Issue via Weighbridge Material Issue via BarCode <u>Outward Stock Posting</u> Stock Card Posting MRN Printing Stores Reports Bin/Stock Card Stock Valuation Ledger (FIFO / LIFO / Weighted Average) Stock Movement Stock Aging Stock Classification (ABC/FSN/MNS) Materials below ROP Level Material required as per MRP Subcon required as per MRP IQC Rejection report Supplierwise Rejection reports Consolidated and storewise views	Production Plant Creation <u>Order execution</u> Work Order via MRP II (EditWO) RouteSheet Printing Lot Movement at Shopfloor Lot Movement at SubCon MoveLot XMoveLot Split Lot Merge Lot Terminate Lot XTerminate Lot FG Receive in stores <u>Line Quality Assurance</u> LineQA Entry Production Quality Plan Inspection Entry (GMP-QC Sampling) (Destroy of Samples after 7 years) QC Certificate Entry <u>Maintenance</u> Machine Loading at Shopfloor Machine Maintenance Plan Machine Maintenance Entry Tools and its Maintenance Testing Device Maintenance Critical Spares Entry Utility usage entry <u>Production Reports</u> Cyclotime reports Wastage reports Machine Breakdown reports WIP Stock reports Stuck Lots Terminated Lots Stuck Lot Aging Utility Consumption Report Reject/Scrap/Salvage/Rework WIP Aging	Warehouse Creation <u>FG Inward Process</u> Packing Entry Serial No Entry Warranty Card Entry Packing Slip Printing Packing Labels Printing <u>Outgoing QC</u> OQC Test sheet master OQC Entry/Approval QC OK Sticker Printing OQC Rejections processing <u>FG Outward Process</u> Dispatch Entry Delivery Challan Printing <u>Invoice Processing</u> Sales Invoice Entry (Adj/Normal) Sales Invoice Approval Excise/Tax Invoice Printing with Excise/PEC/SEC/VAT 4 copies with printonce option Retail Invoice Printing with VAT/GST Service Invoice Printing with Service Tax / GST <u>Invoice / Delivery Challan Delivery</u> Via Print and post or courier Via Auto Email/SMS Via Self Service <u>Transporters Management</u> LR Entry Transporters Loading GatePass Approval <u>Sales Return</u> Sales Return Entry <u>Warehouse Reports</u> Warehouse Stocks Transporters Visit records Rejection reasons by OQC	Accounts Master Setup Accounts Year Setup Accounting Tree Finalization Cost Center Tree Finalization Register / Annual Report Setup <u>Income Processing</u> Invoice Posting/Voucher entry Pending Payment List Payment Aging Payment Reminders Receipt Voucher Entry Receipt Printing <u>Expense Processing</u> Purchase Invoice posting Payments voucher Entry Expense voucher Entry Cheque Printing <u>General Accounting</u> CN/DN/JV Entry Contra Voucher Entry Intra Company Voucher Entry Asset Depreciation Posting Bank Reconciliation Year End Posting <u>FOREX Accounting</u> Forex Gain/Loss Entry <u>Interest Accounting</u> Interest calculations & posting <u>Taxation Accounting</u> Tax Voucher entries Stock Accounting Stock Valuation FIFO/LIFO/Wtd.Avg. FG/WIP/RM Stock posting <u>Accounting Reports</u> TB/BL/PL/CashFlow/FundFlow Cost Center / Ratio Analysis Daybook/Ledger/Register/Statement News Paper Balancesheet (SEBI)	Export Master Setup Export Agents Master <u>Pre-Shipment Processing</u> Pre-Shipment data entry Covering letter data entry <u>Post-Shipment Processing</u> Post-Shipment data entry <u>Export Documents Printing</u> Covering letter Printing Export Invoice Printing Packing list printing Packing slip printing Packing Details printing A.R.E.1 printing Annexure C-1 Annexure A Form SDF Form A (GSP) GSP covering letter N-form Form 402 Bank Form Bank Document Letter Declaration Form Advance Cargo Declaration Export Value Declaration General Security Cargo Declaration Shipper's letter of instruction (FEDEX,DHL,UPS) Insurance Form Export Proof Letter Exemption letter of Octroi Indemnity letter Certificate of origin Authorised dealer code Letter to Asst Commissioner Fedex Letter ARE Enclosures	Tax Compliance Calender setup Tax Structure Setup <u>Tax Master Setup</u> CST/VAT/GST Master Setup Professional tax setup IT TDS Form 16 Setup Perks Setup <u>Tax Computation</u> for VAT/Excise/FBT/TDS/CST <u>Tax Payment Entries</u> Packing list printing Form 16 Declaration Entry Tax Payment via Challan <i>Online via EFT or via cheque</i> <u>Returns Printing</u> CST/ VAT Returns (22 states of india) Excise Returns Printing TR6 Service Tax Returns Printing FBT Returns Printing TDS Form 16A Printing TDS Form 16 Printing Electronic returns filing Bank Form <u>PF/Graduity/ESIC Processing</u> Submit - Form 5, 10, 12, Challan PF Statement Form 12A, 3A, 6A Form-9, 9 - Revised Form - 7, 10C, 19, 2 Form NSSN(New Account Opening) <u>Legal Management</u> Case History Case Status Register Judgement Register Daily Board Legal Documents Management <u>Company Law Management</u> Registration Process Ongoing Statutory Process Delisting/deregistration process
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Copyright 2009 MobileERP Softech P Ltd. India.						
Standards followed	SCM	APICS	SCM	Tally/SAGE/Peachtree	INCOTERMS	GOVERNMENT
Engineering / Manufacturing	Applicable	Applicable	Applicable	Applicable	Applicable	Applicable
Pharma/Chemical/Plastics	Applicable	Applicable	Applicable	Applicable	Applicable	Applicable
Trading / FMCG / Logistics	Applicable	Not Applicable	Applicable	Applicable	Applicable	Applicable
Construction / Projects	Applicable	Not Applicable	Not Applicable	Applicable	Not Applicable	Applicable



A. Provide graphical dashboards or cockpits to managers to grow.

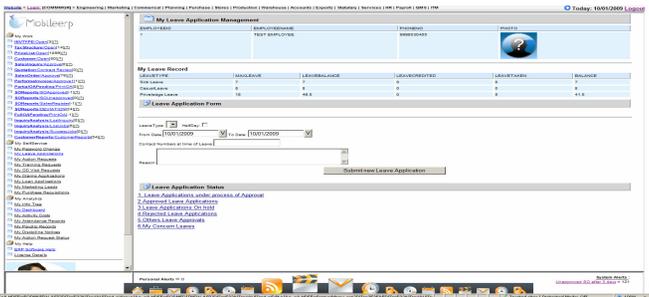


B. Convert all your paper based folders/documents in electronic format



Contact us at: mobileerp@yahoo.com / ashish@erpweb.com Cell: 0091-09925789204 / 0091-265-3012084

Departments(UserGroup)	Services	HR-Human Resource	Payroll	QMS	Training	Front Office
Roles - Role 1 / Role 2 / Role 3	Manager / Executive	Manager / Executive / HOD / Candidate	Manager / Employee / HOD	Manager / Executive	Manager/Tutor/Delegate	Receptionist/SecurityGuard
Posts: Username and Password	SERMGR / SEREXEC	HRMGR / HREXEC / HOD	PAYMGR	QMSMGR / QMSEXEC	UNIV/TUTOR/DELEGATE	SECURITY
Activities grouped by basic functions	Service Masters Service Charge Master Technician Master ASP-Auth Service Provider DSP-Distributor Service Prov ASP Area Master ASP/DSP Infrastructure Daily Service Activity Service Call Entry Warranty Check Technician Feedback Service Payment Claims Claims Payment Processing Goods Claims process Indent Entry DO Entry Sales Return Entry Salvage Entry Scrap Entry Repairs Entry Returns Entry Replacement Entry Credit Note Entry Service e-tickets Issue e-tickets Deliver as per e-tickets no. Via Service selfservice Customer access delivery time Customer access repair costs Service Reports Complain Register Call Re-imburement Area Sheet Infrastructure Register Stock Register Faultfound R1 Report Defective Tag Report GRN/RRC Report Indent Print	Organization Tree Setup Company Designation Access Rights Setup Posts / Users creation & reports to whom? PostGroup Folder rights setup mapped to Posts Recruitment Process HR Requisition by HODs Biodata entry via website/offline Interview Call Letter/email/sms Interview Assessment Form Candidate Selection Offer letter Printing/emailing Appointment letter Printing/emailing Employee Management Process Employee joining/creation Employee Job/Reporting History Employee card /kit making/issuing Orientation Training Process Prepare Skill Competancy Matrix Issue Employee Kit Performance Appraisal management Self Appraisal forms entry via self service Balance Sorescard and 6-Sigma based appraisal Promotion management Promotion Letter Printing Exit Interview Process Exit Interview form filling NOC Approval from all dept. heads Relieving letter printing Service certificate printing Settlement terms entry Settlement report to accounts Employee Welfare management Canteen management Family Holiday management Educational Business Trips Clothes and Safety equipment management	Holiday Calendar Shift Setup Shift Master Entry Auto Shift Plan Generation Edit/View ShiftPlan Departmentwise ShiftReport OT Process Recruitment Process Enter OT Requisition Enter OT Plan Approve OT Plan Leave Process Setup LeaveType/LeaveService Leave Entry VIA Self service Leave Encashment Entry Leave Approval via email/online Print Leave Records Calendar based Leave Report Attendance Process Copy Shift/Holiday/Leave/OT Attendance transfer from machine Set Intermediate Holiday weekklyoff EGLC Entry via Self Service LateComing/EG Report Muster roll Attendance card Payroll Process Paystructure Setup Salary Breakup Setup Generate Monthly Transaction Create Payslip Post Earnings/Deductions/TDS Edit Payslips for corrections Create Provisions for Bonus Payslip Printing Employee Pay Info Salary/Wages Register Bank Statement Printing Professional Tax Statement TDS Income Tax Statement	ISO Standards ISO Process Matrix Quality Policy Quality Manual Enter/Print Quality Procedure Enter/Print NCR-Non Confirmity Report InProcess NCR Customer Complain NCR FMEA-Risk Recording Audit Schedule Audit Checklist Audit Reporting Management Review MOM 6-Sigma Standards 6-sigma Parameter/Baseline Setup Find Sigma Level CMMi Standards CMMi Project entry CMM Project Size Entry CMM Project Payment Schedule CMM Project Reports Change Management Change Request Change Approval Change Work done reporting Projectwise/Employee wise performan Change Management Cockpit Performance Measurements KPI Standards Entry Key Performance Indicator Reports Balance ScoreCard Preparation Balance Score Board reporting Skill Matrix preparation reporting Quality Management Incoming QC Line QA from Suppliers Outgoing QC Special Manufacturing Practices Lean Manufacturing	Training Resource Setup Setup Training Program Setup Course Units for Program Setup Tutor Master Setup Tutor Course Activities Setup Tutor Charges Tutor prepares training material Tutor published training material Publish Course FEE Structure Delegate Enrollment/Admission Setup Delegate/Student Master Setup Course Units for Delegates Delegate Financial control Delegates Fees Shedule Delegates Fees Collection Delegates Fees Receipt print Tutor Financial Controls Tutor fees payments Tutor Account statements Delegate Training Training calender publish Online Training accessright given Training record updated Assignment Processing Tutor Sends to delegate via Tutor Portal Delegate sends to Tutor via Delegate Portal Exam Processing Online exam prepared Delegate takes on Exam Exam results published Skill Matrix Updated Certification Process Certificate Prepared Certificate Printed & laminated Certification cerimony planned Invitation letter for cerimony Certificate Issued to Delegate	Document Management I/O Document Scanning Inward Document Entry e-delivery /filing to user Outward Document Entry Courier/Post of outward doc. Visitor Management Visitor Photo Capture Visitor Record Entry Goods Inward/Vehical Entry Visitor Approval from user ID Card / Batch Preparation Outgoing Visitor/Vehical Entry Vistor Reports Asset Management Asset Classification entry Asset Depreciation entry Asset Labelling Asset Transaction Log Asset valuation reports Straight line or WDV Method Attendance Management via RFID or Biometric machine Employee Attendance Security Guard Attendance Sweeper/Cleaner Attendance Trainee Attendance Consultant Attendance Attendance Card Management ODC-OnDuty Out card issue ALC-Authorized Latecoming card issue AEL-Authorized early going card issue NDC-Night Duty Card issue Network Access Management Single Folder access locks to users Internet access control Application access controls Computer access controls ERP access controls
14. Powered by SoftRobot Technology.						
Standards followed	COPC	P-CMM	Government	ISO/6-Sigma/CMMi	P-CMM	ISO 27000
Engineering / Manufacturing	Applicable	Applicable	Applicable	Applicable	Applicable	Applicable
Pharma/Chemical/Plastics	Not Applicable	Applicable	Applicable	Applicable	Applicable	Applicable
Trading / FMCG / Logistics	Applicable	Applicable	Applicable	Applicable	Applicable	Applicable
Construction / Projects	Not Applicable	Applicable	Applicable	Applicable	Applicable	Applicable



"If there is nothing very special about your work, no matter how hard you apply yourself, you won't get noticed, and that increasingly means you won't get paid much either." - Michal Goldhaber

As Employee of your organization you need to change to get noticed and grow. You have to change from old Telly, froxpro and VB style mindset to new ERP mindset. Change your employee, buy ERP and see fruits of success. Employees should learn from this leaflet which is ONE PAGE MBA. As an employee of company locate your department and start understanding your role from this leaflet.

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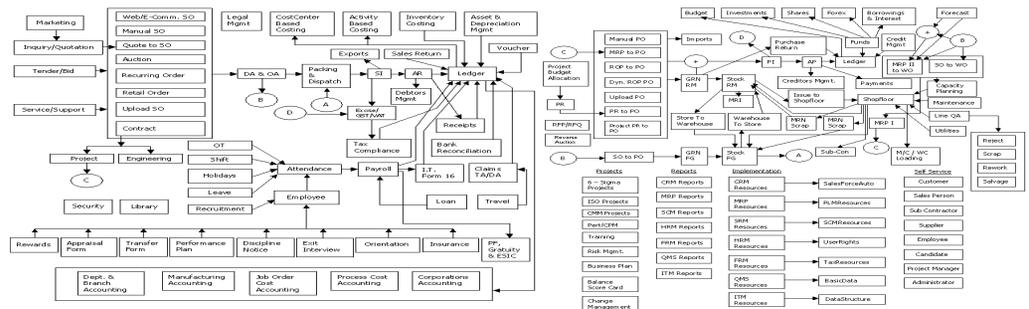
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Departments(UserGroup)	SelfService	BI-Business Intelligence	E-Commerce	SoftRobot	Design/Estimation/Plan	Const. Purchase	ConstMarketing
Roles - Role 1 / Role 2 / Role 3	All Users	Directors	Manager	Programmer	Manager / Executive	Manager / Executive	Manager / Executive
Posts: Username and Password	ESS/Customer/Supplier/W	DIRECTOR	SALES	ADMIN / IMPLEMENT	PDSG/PQAEIC	PPIC/PPRC	CSRV
Activities grouped by basic functions	Employee Self Service My Password Change My Leave Applications My EGLC Applications My OD Visit Applications My Claims Applications My Loan Applications My Personal Records My Attendance Records My Payslip Records My Displine Notices Employee Personalization My Documents from outside My Visitors My Chat/Email/SMS manager My Internet Phone Dialer My Personal Folder My Work Wizards My TimeSheet/DailyReports My AddressBook My IOMs/Tasks My Company Specifics My Purchase requisitions My Training Requests My Ideas Contribution My Marketing Leads/Inquiries My Work Plan / Schedule My Quality Policy/Objective Customer Self Service My Quotations My Order Acknowledgements My Sales Invoice My Account Statement Supplier Self Service My RFQs / Quotes My Purchase Orders My Payments Candidate Self Service Biodata Application	Information Trees Drill down Sales Organization Tree BOM/Process/Costing Tree SupplyChain Tree EmployeeOrganizationTree AccountsTree Department/Process Tree Activity based Costing Employee/Process/Dept. Dashboards Marketing / Commercial Engineering / Planning Purchase / Stores Production / Warehouse Accounts / Statutory HR / Payroll QMS / KPI / 6-Sigma / IT Front office / Self Service Approval Alert/Work escalation based on time or amount Quotation Sales Order/Invoice/Voucher PR / PO / PI / Purchase Voucher Payments All Vouchers HR Requisition Appointment Letter Exit Interview Training Requisition Leave / OT / Claims Approval Payslip Discipline Notices Mobile Phone access Sales daily/weekly/monthly Purchase daily/weekly/monthly List of Pending Approvals KPI-Key performance indicators 6-Sigma CTQ Performances Top 10 / Last 10 reports	Retail POS-Point of sales Barcode based entry Sales Invoice Printing Payments entry Kiosks based Ordering Touch screen entry ideal for FMCG items ideal for temples or public places Auction/Bid on net Enter Auction Enter Bid Compare Bid Award highest bidder Payment gateway e-Comm Ordering Product Selection Shopping Cart Payment gateway Recurring Order Setup Recurring Order Time based order entry Mobile Order Enter Order from mobile phone for restaurants/retail chains Hand Held Order Enter Order on hand held Print Invoice ATM based payments ATM Salary payment ATM Supplier Payments Information Kiosks Product information ideal for Construction cos. E-ticketing Systems For Service calls For Train/Air etc. travels For Visitors VOIP based systems Webinars/Webex/Webtrainings	Application Management Create Application Open/Appri/OffHold/Closed/Reject Folders Edit Application Add Fields, Folders, Documents, rights Delete Application Forms Management Create Forms Master/Ma-Detail/SingleMa-multidetail Delete Forms Reports Management Create Reports Pre-printed or template based Tabular, Columnar, Folder, Linked, DTS Create Email Reports Create Cockpit reports Create Alert reports Create KPI reports Create 6-Sigma reports Delete Reports WorkFlow Management Create UserGroups Create Users Assign Users to UserGroups Assign Folder to UserGroups Company Management Create Module/Department Create Sub-Module/Process Create Document Create Folder Wizard Management Create Wizard Run Wizard Database Management Create/Backup Database Create/Modify Table/Views Create/Modify Structure/Triggers SQL Server Management Enter Enterprise Manager Studio	Contract Setup Contract Type Civil, Electrical, Mechanical, Piping etc. Enter Contract Project Client, Consultant, Company info Set Project/Drawing Weightages Enter Project Items - estimated New Learning entry @ end of proj Planning Add Initial Project Plan Basic Engg, detail engg, proc, const, test My Activity Entry (via selfservice) My Progress Entry (via self service) Add Reference Activity, Resource Teams Add Progress Entry, Change Requests RevHistory, ImposeHold, Rules, Docs My Plan Entry (via self service) My Plan or Work Schedule PERT/CPM Project Gantt Chart Design Masters Create Project Create Structure Create Discipline Create Item Create Material Create Labour Create Machinery ProdGroup/ITEM Master Set Construction Details Set Project Parameters Enter Structure & unit details Enter Drawings Rate Analysis Enter UBOR/ResourceBOM Estimation Enter TBOQ/ITEMBOM Enter Projectwise Displine Print Estimation	Plan Execution Enter Unit development plan Run MRP II Server Purchase for Subcon ITEMS Create Subcontractor master Create ITEM Attributes master Create ITEM PR Group ITEMS for Subcontracting Create RFQ with Attributes All Material, Labour & Machinery Part Material all labour & Machinery Only Material or Entire Unit Send Inquiry to Subcontractors Enter Quotes with Attributes Compare Quotes from Subcons Create WorkOrder for Subcon Do Progress Entry Bill Passing against Progress Purchase for Materials Create Supplier Master Create Material Attributes master Create Purchase Terms Checklist Auto create PR from MRP Manually create PR or FREE PR Create RFQ with Attributes Send Inquiry to Suppliers Enter Quotes with Attributes Compare Quotes from Suppliers Create Purchase Orders Purchase for Land/Building etc. Create Property Supplier Master Create Property Masters Terms Checklist, Status, Zonetype PaymentType, Importance, TypeOfUse TenureType, Location, IntermediaryType Enter Property Acquisition Print Property Offer Letter Prepare Property documents Follow Government registration	Pricelist Setup Payment Schedule Pricelist Entry Daily Sales Activity Plan marketing campaign Enter Inquiry/Followups Built contact register Enter data via card reader Demo Unit via kiosks Do Bulk emailing Sales Booking Enter customer BAF Price schedule auto picked Payment Followup Collet Advance Token Print Payment Receipt Payment Schedule Letter Enter Optional Work Print Optional Work report Enter Payment Followup Print Payment Reminders Overdue Payment followup Enter customer feedback Daily Reporting Send CSRV Checklist Customer details report Customer Letters Unit Offer Letter Loan Sanction Letter BAF-Booking Acceptance Notes to Customer Provisional Allotment Letter Construction Agreement Agreement to sell Sale Deed Possession Letter
14. Powered by SoftRobot Technology.							

Standards followed	e-Business	BI	e-Commerce	CMMI	NIST	SCM	CRM
Engineering / Manufacturing	Applicable	Applicable	Applicable	Applicable	Not Applicable	Not Applicable	Not Applicable
Pharma/Chemical/Plastics	Applicable	Applicable	Applicable	Applicable	Not Applicable	Not Applicable	Not Applicable
Trading / FMCG / Logistics	Applicable	Applicable	Applicable	Applicable	Not Applicable	Not Applicable	Not Applicable
Construction / Projects	Applicable	Applicable	Applicable	Applicable	Applicable	Applicable	Applicable



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